

[illegible]

## JANUARY 1, 1998 CONTINUING EDUCATION REQUIREMENTS

As a result of legislation (AB 447 - Kuykendall), the continuing education requirements changed effective January 1, 1998. The changes affect all licensees, salespersons and brokers.

Every broker and salesperson who renews his or her license on or after January 1, 1996 is required, as part of the continuing education renewal requirement, to successfully complete a three-hour course in each of the following subjects: *agency*, *ethics*, *trust fund handling*, and *fair housing*. Except for salespersons who are renewing for the *first* time after qualifying for their license (by completing real estate principles and the two additional courses required by Section 10153.4 of the Business and Professions Code), licensees are also required to complete a minimum of 18 additional hours of courses related to consumer protection. The remaining hours required to satisfy the 45-hour continuing education requirement may be related to either consumer service or consumer protection, at the option of the licensee.

New salespersons who renew their license for the first time only have to complete the four three-hour courses specified, instead of the full 45-hour continuing education requirement.

When licensees renew their license for the second time after January 1, 1996, and all subsequent renewals thereafter, they will be required to complete, as part of the standard 45-hours of continuing education, a six-hour combined survey course covering the four mandatory subjects (*agency*, *ethics*, *trust fund handling*, and *fair housing*).

A chart that graphically displays the new continuing education requirements is included below. It is hoped that this information will assist you in understanding the new continuing education requirements.

TYPE OF LICENSE	CE REQUIREMENTS FOR RENEWAL DATES:	
	<i>Initial Renewal on or after 1/1/96</i>	<i>Second and all Subsequent Renewals after 1/1/96 for "A" and "B" Licensees</i>
<b>A</b>  All licenses, broker and salesperson, except as provided in "B" below	■ A total of 45 clock hours, which must include: 1) three-hour courses in ethics, agency, trust fund accounting and handling, and fair housing; and, 2) at least 18 hours of consumer protection courses	■ A total of 45 clock hours, which must include: 1) a six-hour survey course covering the subjects of ethics, agency, trust fund accounting and handling, and fair housing; and, 2) at least 18 hours of consumer protection courses
<b>B</b> Salespersons renewing for the first time after issuance of an original license	■ Three-hour courses in ethics, agency, trust fund accounting and handling, and fair housing	
<b>Note:</b> Licenses which expire on December 31 of any year have a license renewal date of January 1 of the following year.		